M●MENTUM

Partner you can trust

CONSULTING GROUP

CORPORATE
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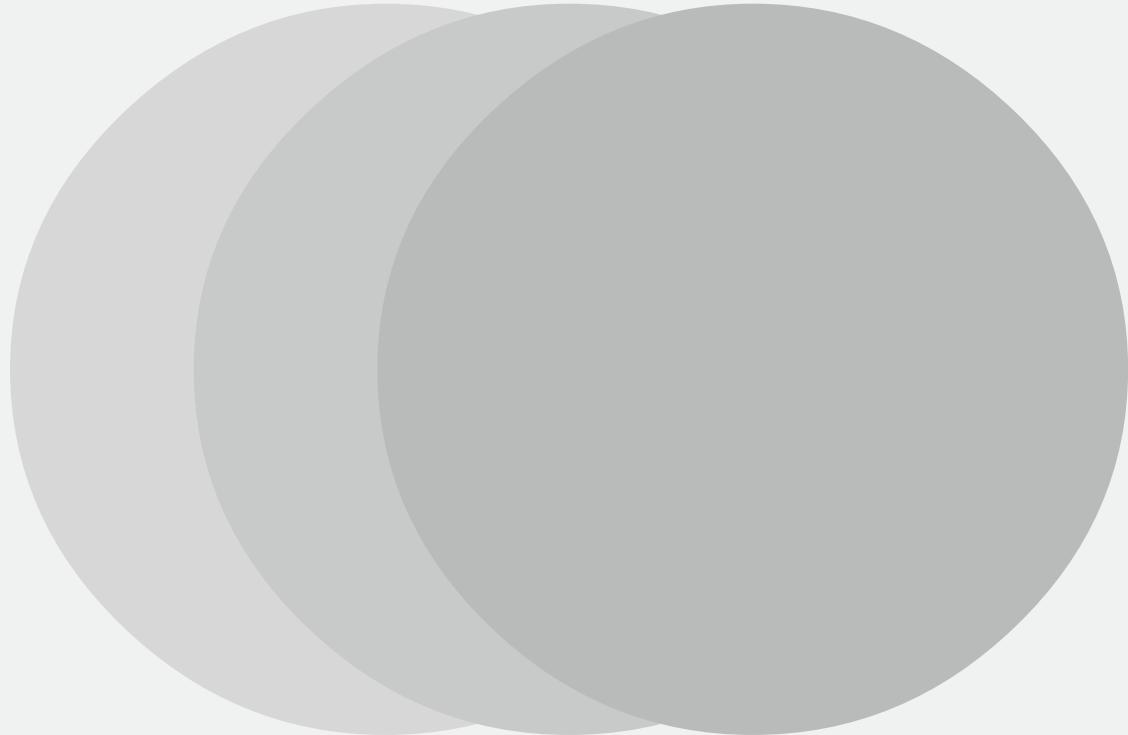
ABOUT US

Momentum Consulting Group is a dynamic and innovative consulting firm that specializes in providing top-notch services in information technology, sales, and human resources consulting. At Momentum Consulting Group, we are committed to helping our clients achieve their business objectives and thrive in today's ever-changing business landscape. We leverage our extensive experience, industry knowledge, and cutting-edge methodologies to deliver customized solutions that meet the unique needs of each client.

Our team of highly skilled and experienced consultants brings a wealth of knowledge and expertise to every engagement. We take a collaborative approach to working with our clients, partnering with them to identify opportunities and challenges and developing strategies that drive results.

Whether it's enhancing your IT infrastructure, optimizing your sales processes, or attracting and retaining top talent, Momentum Consulting Group has the expertise and resources to help you achieve your business goals. Our focus on innovation
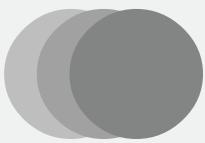
MISSION
& VISION

VISION

Our vision is to be the leading provider of innovative and customized business solutions, empowering businesses to reach their full potential and succeed in a rapidly changing market. We have been able to outperform the competition, increase our number of customers, and gain market share.

MISSION

Our mission is to provide businesses with customized and practical solutions to improve their operations, drive growth, and increase their bottom line. We strive to deliver value-adding services and exceed expectations while fostering solid relationships with our clients.

APPROACH

Our approach is understanding each client's unique needs and challenges and then working with them to develop a customized solution. We believe in collaboration and teamwork and work closely with our clients to meet their goals and objectives. Qualified experts provide our services with expertise in various businesses and fields. We believe in staying ahead of the curve by continuously learning and staying up to date with the latest trends and technologies.

OUR CORE VALUES

With an eye on a shared future and a desire to share the joy of achievement as a true partner, we are honest and passionate in our consulting services as we endeavor to identify our customers' genuine transformation requirements.
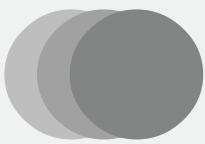
Customer Centric

We prioritize the needs and goals of our clients above all else.

Collaboration

We value collaboration and teamwork, recognizing that we achieve more together than we could ever achieve alone.

Continuous Improvement

We are committed to continuous improvement, seeking new and better ways to serve our clients and achieve our goals.

Innovation

We embrace change and innovation, continuously adapting to the ever-changing business landscape.

Ethical Conduct

We act with integrity, always upholding the highest ethical standards in our business dealings.

Passion and Drive

We pride ourselves on our dedication to business consulting & HR services, innovation, and technical proficiency, all of which generate value and give us a leg up on the competition.

OUR SERVICES

A momentum consulting company is a full-service consulting firm offering professional services to businesses and organizations. Our focus is on helping clients achieve their goals and improve their operations.
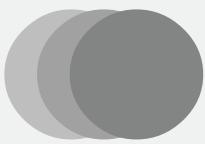
INFORMATION TECHNOLOGY CONSULTING

Our information technology (IT) consulting services covers technology infrastructure and operations. These services are designed to address the specific needs of each client and help them achieve their business goals through the effective use of technology.

SALES CONSULTING

Offering sales as a service to customers involves providing a range of sales-related services that help businesses increase revenue and grow their customer base. Here are some steps you can follow to offer sales as a service to customers

HUMAN RESOURCES CONSULTING

HR consulting services can be useful to organizations of all sizes and across all industries. Smaller organizations may not have a dedicated HR department or may have limited internal expertise in HR management, while larger organizations may require specialized HR support for complex projects or initiatives.
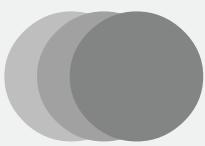
INFORMATION TECHNOLOGY CONSULTING

IT strategy consulting:

This service involves working with clients to develop a comprehensive IT strategy that aligns with their business goals and objectives.

IT operations consulting:

This service focuses on optimizing the operational efficiency of a client's IT infrastructure, processes, and systems.

Cybersecurity consulting:

This service involves assessing and improving a client's cybersecurity posture to ensure that they are adequately protected against cyber threats.

Cloud computing consulting:

This service helps clients migrate to cloud-based infrastructure and optimize their use of cloud computing services.

Data analytics consulting:

This service involves helping clients to extract insights from their data to inform business decisions and improve performance.

Digital transformation consulting:

This service focuses on helping clients leverage new and emerging technologies to transform their business processes and operations.

Network design and implementation:

This service involves designing and setting up a company's computer network to ensure that it operates efficiently and meets the organization's requirements.

Server installation and management:

This service involves setting up and managing the company's servers to ensure that they operate efficiently and provide reliable services.

Disaster recovery and business continuity:

This service involves developing and implementing plans to ensure that the organization can recover from a disaster or disruption and continue its operations with minimal downtime.

Network mapping and inventory:

This involves mapping the company's network to identify any unauthorized or unknown devices connected to the network and creating an inventory of all network devices.
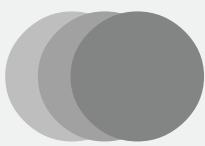
- Hybrid onPrem to Cloud Networking
- Design documentation
- Migration documentation
- Solution Design Documentation
- Security Advisories
- Patch Advisorie
- DC Facility design for Network and Server infrastructure
- Fiber Optics design for DC networking
- Fiber optics design for Campus Networking
- Fiber optics design for Intersite Intercity networking
- Dark core fibers
- Infrastructure consolidation assessments
- Detailed commutation design for Broadcast Application networking
- Detailed commutation design for Multicast Application networking
- Quality of service for WAN optimization
- Global Load balancer designs
- Systems and Virtualization Architecture and Design
- Cloud Computing Architecture & Design
- Implementation for Private , Hybrid and Public Cloud
- Consultation for Cloud Computing Reference Architectures
- Consultation for Infrastructure Transformation and
- Strategy Roadmap
- Consultation for Infrastructure Security
- Consultation for Technology Strategy
- Consultation for Infrastructure Landscape
- Consultation for Transformation Roadmap
- Interoperability of Infra & Cloud Systems
- Modernization of IT Infrastructure

- NRFUs
- UATs
- OWASP
- DMZs
- WAN
- DC
- Campus
- FWs
- Network Planning
- Network Designing
- Network Implementation Lead
- Network Live Migrations
- Network Optimization
- Network Monitoring design and Implementation
- Network Virtualization
- Multitenant Designs
- Software Defined Networking (SDWAN, SDLAN , SDDC)
- Network Security Design and Migration
- Application Delivery Controlling
- Anti DDoS Design
- Web Application Firewalling
- Load balancing design and services
- Routing & Switching
- Information Security Posture Assessment
- Identity and Access Management
- Network Admissions Control design
- Vulnerability Assessments
- Email Security Design
- Data leak prevention design
- Anti phishing awareness/enablement
- Business Architecture
- Cloud Networking
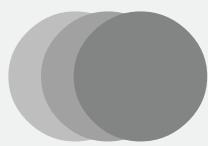
SALES
CONSULTING

Identify Your Target Market:

Determine which types of businesses are most likely to benefit from your sales services, based on factors such as industry, size, and geographic location.

Define Your Sales Services:

Develop a list of services that you will offer to customers, such as lead generation, sales strategy development, sales training, sales management, and customer relationship management.

Develop a Sales Process:

Create a step-by-step process for delivering your sales services to customers, including how you will generate leads, conduct sales assessments, develop sales strategies, and measure sales results.

Set Product Pricing:

Determine how you will charge for your sales services, such as a flat fee, commission-based model, or a combination of both.

Build a Sales Team:

Hire and train a team of sales professionals who will deliver your sales services to customers. Make sure that they have the skills and experience necessary to meet customer needs.

Sales Services:

Market your sales services to potential customers through channels such as social media, email marketing, and networking events.
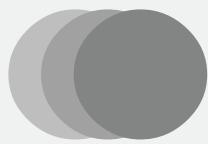
HUMAN
RESOURCE CONSULTING

Recruitment and Selection:

Offer support for all stages of the hiring process, including job postings, resume screening, interviewing, and reference checking.

Employee Onboarding:

Help new employees get up to speed quickly by providing a streamlined onboarding process that includes orientation, training, and necessary paperwork.

Performance Management:

Provide guidance and support for setting employee goals, conducting performance evaluations, and implementing performance improvement plans.

Compensation and Benefits:

Assist in developing and administering compensation and benefits programs that are competitive and align with the client's business objectives.

Human Resource Compliance:

Help ensure that the client is in compliance with all relevant HR regulations and laws, including labor laws, employment standards, and data protection.

Employee Relations:

Provide guidance and support for managing employee relations issues, including workplace conflicts, grievances, and disciplinary actions.

HR Policies and Procedures:

Develop and implement HR policies and procedures that are in line with the client's business objectives and comply with applicable laws and regulations.

Human Resource Technology:

Implement and maintain HR technology solutions, such as HR information systems and employee self-service portals, to help streamline HR processes and improve employee engagement.

INDUSTRY EXPERTISE

Our solutions are supported by our in-depth knowledge of various industries and our diverse yet significant expertise gained over the years as business transformation partners for our clients.

We provide solutions that solve the specific issues of the client's industry and business, as well as satisfy their diverse market needs.

Industries

Financial Institutions

Non-Banking financial institutions

Telecom

Public Sector

Technology

Oil & Gas

FMCG / Distribution

Air Transport Industry

Pharmaceutical

Commercial Enterprises